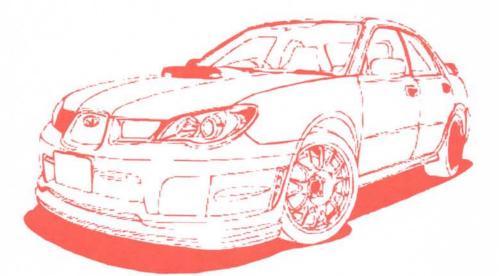
# **T.C. CONSULTANTS**

#105-4478 West Saanich Road Victoria, B.C. V8Z 7J2 Telephone (250) 727-8782 - Fax (250) 658-2031

- Vehicle Appraisals
- Collector Vehicles
- I.C.B.C. Evaluations
- Mediations
- Insurance Arbitration's
- Expert Court Testimony
- Accelerated Depreciation's
- Collectibles



Tom Cino



2008 HD 8831 with Trike Conversion

PH/FX (250) 658-8209

J & J Embroidery 105-4478 West Saanich Rd. Victoria, B.C. V8Z 7J2

CELLULAR (250) 727-8782

October 25, 2013

Re: Qualifications Mr. Thomas Cino

#### To Whom It May Concern

This letter will state my qualifications with regards to the evaluating of used vehicles.

I am 64 years of age and I reside in Victoria, B.C. I have been with T.C. Consultants on a full time basis since July 1995. I was with Wille Dodge Chrysler Jeep from March of 1984 until July 1995, in the position of Sales Manager.

From December 1980 until March 1984 I was a Total Loss Expediter for ICBC. I was directly involved in settling over 5,000 claims. It was my job to find the fair market value of a vehicle by doing the appropriate research, contacting dealers and using the publications that were available to me. While employed by ICBC I completed an accident investigation course.

From 1971 until 1980 Ensign Chrysler Plymouth employed me, first as a salesman and then as Sales Manager. While I was with Ensign I was the top sales person in Victoria, as I averaged 15 New and used sales per month.

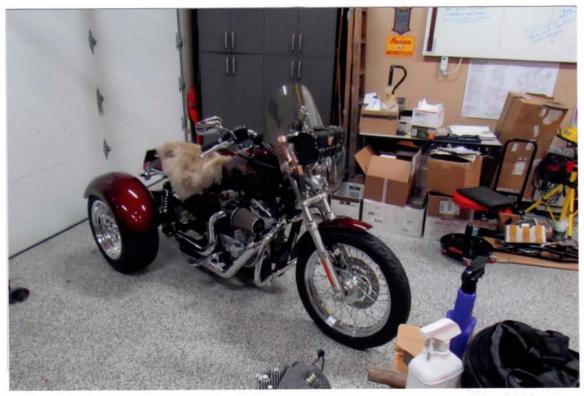
While I was with Wille Dodge it was my job to appraise any used vehicle that was being traded in on a new or used vehicle. I appraised approximately 6 vehicles per day. These vehicles were a mix of cars, trucks and recreational vehicles. I used the Canadian Black Book to aid me in my appraisals.

I have been accepted by both the Small Claims division of the Provincial court and also by the Supreme Court as an expert witness on the value of used vehicles. Some of these cases are, Martyn v. Hy's Canada Ltd., Connor v. McInnis, Kamloops registry, Collard v. Prest Vancouver Registry.

In addition to the qualifications above I have been contracted by ICBC over the last number of years to personally inspect, appraise and then settle total losses. In the last 5 0r 6 years I have settled in excess of 6,000.00 claims. While doing this work I have been subject to ICBC review process and have been found to be paying the correct amount for the vehicles that I have settled.

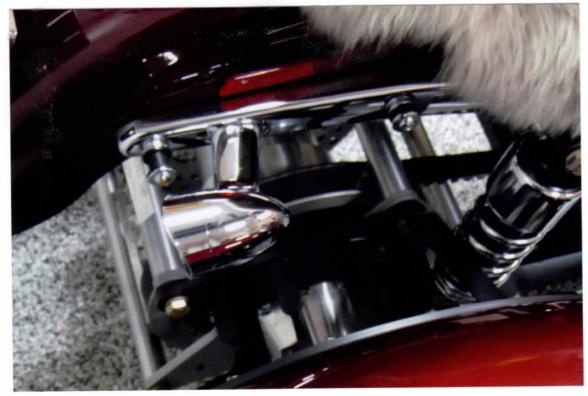
If there are any questions, please call me and I will be glad to answer them.

hank You

















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T.C. Consultants

#74-530 Marsett Place Victoria, B.C. V8Z 7J2 Fax (250) 658-2031

Cellular (250) 727-8782

October 25, 2013

Re: Appraised Value 2008 Harley Davidson 883L Serial #5HD4CR2

08883L

#### To Whom It May Concern:

This letter is to confirm that I have attended at the residence and personally inspected the motorcycle. At the time that I inspected the vehicle I took the pictures that are attached to the file. The pictures are not to show the quality of the vehicle but only to show that I did attend at the residence. The appraisal is based on this inspection and the information provided by the owner.

### Vehicle

The vehicle is a 2008 Harley Davidson 883L Sportster, equipped as follows

- 883.3

- Evolution V Twin
- 4-stroke Fuel injected
- 5-speeds
- Solo seat, fur seat cover
- Dual Side Mirrors
- Front mounted bag
- Frankenstein Rear End #F2335
- 34" light Sportster

The motorcycle is red in color with the factory black solo seat. At the time that I viewed the mike it had been driven just over 4,000 kilometers. This is the documented original kilometers on this motorcycle.

#### Exterior

The exterior of this motorcycle is like new. There has been a Frankenstein professional trike conversion done to this bike and looking at it you would think it came from the factory as a trike. The vehicle had such low kilometers on it that it was the perfect candidate for the conversion. This is not a slap together conversion but a professionally built unit made especially for this model. The best part of this is the work that was done to this bike is truly top of the line. The conversion was done so well that it looks factory. There was a great amount of time spent making sure that even the smallest detail was correct. This is as nice as I have seen. All of

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receipts and the complete parts list is available to be viewed as there has been a book made especially for this motorcycle to keep track of all of the necessary paper work.

#### <u>Seat</u>

The seat is the original solo seat from the factory and it is showing no wear.

### Wheels & Tires

The front wheel is the original from the factory and the rear wheels are from the conversion kit and they are all in new condition. The front tire is factory and the two rear tires are from the conversion and they are all radials in new condition. The rear wheels are from the conversion and they are custom aluminum wheels.

### Mechanical

The bike is in new condition. Since there are so few kilometers on the machine there is nothing that needs doing. I will appraise this as mechanically superior motorcycle in top running condition.

#### **Summary**

I have ads ranging from \$7,500.00 for just a bike to \$16,900.00 for a used trike. There is however, nothing that is exactly like this machine, with the extremely low kilometers to the exceptional original condition before the Frankenstein conversion.

It is my opinion that due to the overall condition of the motorcycle, it will have a value of \$19,500.00 plus the applicable tax for a declared value of \$21,840.00.

If there are any questions, please call and I will be glad to answer them.

Thank You